

APPLIED COMPONENTS, INCORPORATED

11343 Lagrange Road, Elyria, OH 44035 ~ (440)355-4720 ~ Fax (440)458-8497

Call Report

Principal: A. L. Hansen

Date: July 7, 2010

Rep: Dave Conley

Market: Enclosures - Sheet M

Account: WIDGETS, INC.

Status: RFQ

**600 Widget Lane
Louisville, KY 40214**

Phone:(888)555-5555 Fax:

E-Mail: aron@widgets.com

Website:

Contact: Aaron Smith

Title: Buyer

Joint call with Bill Hansen and Chuck Bullock

Action Required:

- 1) Quote formed "legs" for cabinets. Quote with and without welding of the bottom plate. Quantity is 125/yr.**
- 2) Quote left and right hinges. 50,000 left and 50,000 right.**
- 3) Quote rod guides, 75,000/yr.**
- 4) Quote casters per sample. Usage is 400-500/month of the swivel caster. 200/month of the non swivel caster. 200/month of non swivel caster with brake. 200/month of non swivel with bar brake.**
- 5) Quote drawer slides per sample. Usage is 4,000-5,000/month.**
- 6) Please send me a sample of the 3 prong swivel hooks so that I can take in to Widgets. Provide quote for 1,000 pcs/yr.**

Competition: Specialty Parts & Components

Target Price: Leg assembly \$3.00 each, hinges \$0.75 each, pins \$0.75 each, slides \$6.75 each.

Time Frame of Project: Immediate

Usage Forecast: See above

Comments: All samples have been sent via US Mail. If you have any questions, please call.